



THE POLICE & CRIME COMMISSIONER FOR CLEVELAND

DECISION RECORD FORM

REQUEST: For PCC approval.			
Title: Procurement Report for Cloud WAN Infrastructure			
Executive Summary: Cleveland Police currently have a physical data centre at Police HQ which consists of server racks which hold all of the key applications and software required to operate the Force. As part of the scoping exercise for the new Community Safety Hub (CSH) it was identified that costs to build a like for like centre were significant and alternative options were investigated. The Police and Crime Commissioner approved the award of the Data Centre Cloud Services Contract in 2016. The contractor has two data centres situated in Milton Keynes and Edinburgh, network links have been commissioned from Ladgate Lane and Middlehaven to Edinburgh. To support the encryption of data across the links to meet the Official Sensitive classification firewalls will be deployed. The procurement is for the hardware to support this and three years support. Hardware deployed to Ladgate Lane will be moved to the CSH. Crown Commercial Services have a Technology Products 2 Framework RM3733 which enables a compliant route to market. Using such a Framework reduces the procurement costs and also reduces the timescales in the tendering process as suppliers on the Framework are already commercially compliant. Lot 1 – Hardware was chosen and a mini competition commenced with all 30 suppliers within this Lot. Three suppliers responded to the mini competition and submitted a bid, these were evaluated purely in price.			
Decision: Award contract to Bidder 2			
OPCC Lead Officer: Michael Porter			
Contractor Details (if applicable): European Electronique			
Implications:			
Has consideration been taken of the following:	Yes	No	
Financial	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Legal	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Equality & Diversity	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Human Rights	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Sustainability	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Risk	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
(If yes please provide further details below)			

Decision Required – Supporting Information

Financial Implications: (Must include comments of the PCC's Chief Finance Officer where the decision has financial implications)

The agreed budget for the project is £440,000.

The costs provided by Bidder 2 was £340,180.83, this is £99,819 below allocated budget and £41,861 cheaper than the second cheapest bidder.

Legal Implications: (Must include comments of the Monitoring Officer where the decision has legal implication)

Legal implications are set out at 4.2 of the covering report.

Having read this report and having considered such information as has been provided at the time of being asked to express this view, the Chief Executive is satisfied that this report does not ask the PCC to make a decision which would (or would be likely to) give rise to a contravention of the law.

Equality and Diversity Implications

There are no diversity & equal opportunity implications associated with the award of this contract.

Human Rights Implications

There are no Human Rights implications associated with the award of this contract.

Sustainability Implications

There are no sustainability implications associated with the award of this contract.


Risk Management Implications

The Bidder has confirmed that they are willing to hold their prices for a period of 2 months from date of submission, delays in the approval of the award and order placement could jeopardise the price due to fluctuations in the dollar which are currently impacting on ICT Procurement.

OFFICER APPROVAL

Monitoring Officer


I have been consulted about the decision and confirm that financial, legal, and equalities advice has been taken into account. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

Signed 

Date 14/3/17

Police and Crime Commissioner:

The above request HAS my approval.

Signed 

Date 15/3/17

Report of the Chief Constable to the Police and Crime Commissioner for Cleveland – February 2017

Status: For Decision

Procurement Report for the Cloud WAN Infrastructure

1. Purpose

- 1.1 Cleveland Police currently have a physical data centre at Police HQ which consists of server racks which hold all of the key applications and software required to operate the Force.
- 1.2 In 2018, the current Police HQ will be sold and staff and equipment will move to the new Community Safety Hub (CSH) which is scheduled to be built in Hemlington. As part of the scoping exercise for which teams and equipment will move to the new CSH, it was identified that the costs to build a like for like physical data centre including equipment at the new CSH were significant and therefore alternative options were investigated.
- 1.3 Cloud Hosting Data Centre Services were identified as a possible solution to reduce the size of the physical data centre within the new CSH. This solution enables applications to be hosted off site in a secure data centre run by a third party supplier.
- 1.4 The Police and Crime Commissioner approved the award of the Data Centre Cloud Services Contract in 2016. The contractor has two data centres situated in Milton Keynes and Edinburgh, network links have been commissioned from Ladgate Lane and Middlehaven to Edinburgh.
- 1.5 To support the encryption of data across the links to meet the Official Sensitive classification firewalls will be deployed. The procurement is for the hardware to support this and three years support. Hardware deployed to Ladgate Lane will be moved to the CSH.

2. Recommendations

- 2.1 That the Police and Crime Commissioner note the Procurement process used to appoint a supplier for the Cloud WAN Infrastructure.

2.2 The Police and Crime Commissioner approve the procurement methods investigated and recommendations put forward by the Evaluation Team to award the contract to Bidder 2.

3. Background

3.1 Crown Commercial Services have a Technology Products 2 Framework RM3733 which enables a compliant route to market. Using such a Framework reduces the procurement costs and also reduces the timescales in the tendering process as suppliers on the Framework are already commercially compliant.

3.2 Lot 1 – Hardware was chosen and a mini competition commenced with all 30 suppliers within this Lot.

3.3 Three suppliers responded to the mini competition and submitted a bid.

3.4 The evaluation criterion was based on Price only as the requirement was for the supply of equipment with some standard support to be included.

3.5 Clarification questions were issued to the Bidders in relation to price however all but Bidder 3 felt that the price submitted was the best price that could be achieved. Bidder 3 reduced their price for option 1; however the reduction was negligible at £391.33.

3.6 Bidder 2 was the only bidder whom submitted prices without assumptions and time limits on validity of the price, other than that imposed by the PCC.

4. Implications

4.1 Finance

4.1.1 The agreed budget for the project is £440,000.

4.1.2 Initial Bids received:

Bidder 1	Bidder 2	Bidder 3 (option 1)	Bidder 3 (option 2)
£382,041.64	£340,180.83	£420,846.86	£463,527.93*

*Bidder 3 has offered two options which include a different support offering.

4.1.4 The price for Bidder 2 is £99,819.17 below the budget allocated for the project.

4.2 Legal

Terms and Conditions used for this service is Crown Commercial Service Framework RM3733.

4.3 Diversity & Equal Opportunities

There are no diversity & equal opportunity implications associated with the award of this contract.

4.4 Human Rights Act

There are no Human Rights implications associated with the award of this contract.

4.5 Sustainability

There are no sustainability implications associated with the award of this contract.

4.6 Risk

4.6.1 The Bidder has confirmed that they are willing to hold their prices for a period of 2 months from date of submission, delays in the approval of the award and order placement could jeopardise the price due to fluctuations in the dollar which are currently impacting on ICT Procurement.

5. Conclusions

5.1 The Evaluation Team is confident that the procurement exercise has been conducted in a fair, comprehensive, thorough and transparent process.

5.2 The costs submitted by Bidder 2 are £99,819 below the estimated budget for the project.

5.3 The Evaluation Team is confident that the procurement exercise has achieved value for money.

5.4 The Evaluation Team recommends that the PCC awards the contract for Cloud WAN Infrastructure to Bidder 2.

Iain Spittal
T/Chief Constable

Evaluation team:

Procurement and Fleet Lead Business Partner – Cleveland Police

Network Manager – SopraSteria (on behalf of Cleveland Police)

Project Manager – SopraSteria (on behalf of Cleveland Police)

Solutions Architect - SopraSteria (on behalf of Cleveland Police)