



THE POLICE & CRIME COMMISSIONER FOR CLEVELAND

DECISION RECORD FORM

REQUEST:

Approve the award of the Mobile Voice and Data Services Contract

Title:

Mobile Voice and Data Services Contract

Executive Summary:

The Government Procurement Services have awarded a PSN Services Framework on behalf of the Public Sector. The PSN Services Framework is split into 10 Lots covering a range of services. Lot 6 is for the Provision of Mobile Voice and Data Services and has the option to directly award a contract to one of the six suppliers on the framework.

Taking into consideration the cost to change to another provider and the network coverage in the Cleveland area, a direct award approach is the only viable option that meet operational requirements for mobile use and offers the best value for money.

Decision:

Mobile Voice and Data Services Contract

Implications:

Has consideration been taken of the following:

	Yes	No
Financial	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Legal	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Equality & Diversity	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Human Rights	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Sustainability	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Risk	<input checked="" type="checkbox"/>	<input type="checkbox"/>

(If yes please provide further details below)

Decision Required – Supporting Information

Financial Implications: (Must include comments of the PCC's CFO where the decision has financial implications)

If a further competition exercise was conducted and O2 Telefonica was unsuccessful, the potential cost to change to another network provider is £218,000.

The new contract with O2 will result in a credit of £39,490 towards upfront airtime costs for CUPID, savings of £4,790 from a reduction in phone charges, and cash avoidance of £38,000 for the continued provision associated necessary equipment.

Legal Implications: (Must include comments of the Monitoring Officer where the decision has legal implication)

Contract to be awarded under the Government Procurement Services Framework and therefore its terms and conditions will be used. There are no legal implications associated with the award of this contract.

Equality and Diversity Implications

Contract to be awarded under the Government Procurement Services Framework and therefore its terms and conditions will be used. There are no diversity and equality implications associated with the award of this contract.

Human Rights Implications

Contract to be awarded under the Government Procurement Services Framework and therefore its terms and conditions will be used. There are no Human Rights Act implications associated with the award of this contract.

Sustainability Implications

Contract to be awarded under the Government Procurement Services Framework and therefore its terms and conditions will be used. As part of the mobile project, there is anticipated to be a positive impact on the environment associated with increased mobility and visibility of police officers and a reduction in building based ICT and infrastructure.

Risk Management Implications

Contract to be awarded under the Government Procurement Services Framework and therefore its terms and conditions will be used. A thorough risk management process is in place as part of the Agile Programme which included this mobile working project.

OFFICER APPROVAL

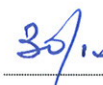
Chief Executive

I have been consulted about the decision and confirm that financial, legal, and equalities advice has been taken into account. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

Signed: _____



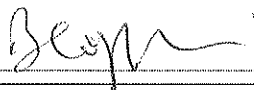
Date: _____



Police and Crime Commissioner:

The above request HAS / ~~DOES NOT HAVE~~ my approval.

Signed: _____



Date: _____

31/10/13

**Report of the Chief Constable to the Police and Crime Commissioner of
Cleveland**

25th October 2013

Status: For Decision

**Procurement Report for the Provision of Mobile Voice and Data
Services**

1. Purpose

- 1.1 The purpose of this report is to advise the Police and Crime Commissioner of the procurement process to award a contract for Mobile Voice and Data Services.
- 1.2 The current contract is with O2 Telefonica using the Government Procurement Services framework and was put in place in 2011. The current contract is due to expire at the end of December 2013.
- 1.3 The Government Procurement Services has a national contract in place for mobile voice and data services; it is proposed that this contract is used to award a replacement contract.

2. Recommendations

- 2.1 That the Police and Crime Commissioner note the procurement process used to appoint a contract for Mobile Voice and Data Services.
- 2.2 The Police and Crime Commissioner accept the award of the contract for Mobile Voice and Data Services to O2 Telefonica.
- 2.3 The Police and Crime Commissioner move to the new contract from 1st November 2013 prior to expiration of the existing contract to deliver maximum savings.

3. Background

- 3.1 Cleveland Police currently have a contract in place for Mobile Voice and Data Services which is due to expire at 31st December 2013.
- 3.2 The Government Procurement Services have awarded a PSN Services Framework contract in compliance with EU Regulations which is available to be used by any Public Sector Body.

- 3.3 The PSN Services Framework is split into 10 Lots covering a range of services. Lot 6 includes the provision for Mobile Voice and Data Services.
- 3.4 Lot 6 has six suppliers on the framework and public sector bodies have the option to carry out a further competition exercise with the six providers or alternatively directly award to one of the suppliers from the framework.
- 3.5 Following a review of the cost of change to a new provider and the network coverage within the Cleveland area it was identified that a direct award would deliver the greatest value for money solution.
- 3.6 O2 Telefonica have produced a proposal for providing services to the Force which will deliver ongoing annual savings but also provide a credit based on the existing arrangement which can be used to procure services for the Mobile Working project reducing the amount of capital expenditure required.
- 3.7 In addition to the avoidance of cost to change and ongoing revenue savings, the proposed solution delivers an number of additional benefits:
- Ability to pay up front for 24 months for all airtime charges relating to Mobile working devices (CUPID)
 - Non CUPID connections can transfer to the new rates upon signature to enable savings to be realised with immediate effect.
 - During the contract period Blackberry connections can be migrated to the lower priced zero line rental tariffs with 500mb bolt on at £5/month with no penalty.
 - During implementation zero usage devices can be terminated without penalty.
 - Tethering of devices to allow internet access from other devices without charge.

4. Implications

4.1 Finance

If a further competition exercise was conducted and O2 Telefonica was unsuccessful, the potential cost to change to another provider is £218,000. This is based on, but not limited to, termination charges, data link replacements and cross network charges.

4.2 The total credit available to reduce the amount of capital funds required to procure the 24 months upfront airtime costs for CUPID is £39,490.

4.3 Savings to be achieved by moving to a Zero Line Rental Tariff based on current device numbers and usage is £4,790 over the 24 month period. In addition, O2 continue to provide (inclusive in the price) the following: -

- 1 x APN Link 2mb (£7,000 annual cost)
- 1 x Resilient APN 2mb Link (£7,000 annual cost)
- 1 x Mobex Link (£5,000 annual cost).

4.4 This equates to a total of £38,000 'cash avoidance' over the term of the agreement.

- 4.5 Legal
There are no Legal implications associated with the award of this contract, the contract will be based on the terms of the over arching Government Procurement Services framework.
- 4.6 Diversity & Equal Opportunities
There are no diversity and equality implications associated with the award of this contract.
- 4.7 Human Rights Act
There are no Human Rights Act implications associated with the award of this contract.
- 4.8 Sustainability
There are no sustainability implications associated with the award of this contract.
- 4.9 Risk
There are no risks associated with the award of this contract.

5. Conclusions

- 5.1 The Government Procurement Services PSN Framework has been awarded in full compliance with EU Legislation.
- 5.2 PSN Services Lot 6 allows for a direct award to one of the six suppliers on the framework.
- 5.3 Network coverage and the cost of changing to another provider identified a direct award as offering the greatest value for money option.
- 5.4 It is proposed that the Police and Crime Commissioner enter into a 24 month contract with O2 Telefonica using the Government Procurement Services PSN Framework Lot 6.
- 5.5 The contract will deliver savings of approximately £4,790 over the 24 month contract period, plus an additional £39,490 credit to be used to reduce the amount of capital required for CUPID airtime, ands cash avoidance of £38,000. This equates to total savings of £82,280 over the contract term.

Jacqui Cheer
Chief Constable

Evaluation Team
Procurement and Fleet Lead Business Partner – Steria
Strategic Contracts Manager – Cleveland Police
Programme Manager – Cleveland Police