



THE POLICE & CRIME COMMISSIONER FOR CLEVELAND

DECISION RECORD FORM

REQUEST:			
Approve the award of a contract for Operational vehicles and spare parts.			
Title:			
Agreement for Operational vehicles and spare parts.			
Executive Summary:			
<p>For the provision of Operational vehicles and spare part purchases, a collaborative procurement exercise was conducted through the Crown Commercial Service (CCS) vehicle framework contracts. In order to achieve efficiencies and economies of scale based on the overall operational vehicle volumes required from each force, the collaborative group agreed to use an e-auction exercise through the CCS procurement portal as the most cost effective route to procuring from the framework contracts. The e-auction was held on 4th June 2015; the final pricing received was extremely competitive and represented an approximate saving of £5.3m for the collaborative consortium as a whole over the initial 24 month contract term.</p>			
Decision:			
That the Police and Crime Commissioner note the Procurement process used to appoint a contract for the provision of operational vehicles and spare parts. The Police and Crime Commissioner accept the recommended bidders as the best value solution.			
Implications:			
Has consideration been taken of the following:	Yes	No	
Financial	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Legal	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Equality & Diversity	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Human Rights	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Sustainability	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Risk	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
(If yes please provide further details below)			

Decision Required – Supporting Information

Financial Implications: (Must include comments of the PCC's CFO where the decision has financial implications)

The final pricing represents an approximate saving of £5.3m for the collaborative consortium as a whole over the initial 24 month contract term. It is expected that the purchase of vehicles by Cleveland over the first 2 years of the contract will be £177k cheaper as a result of this new contract that against the current price list. This is a saving of 18%

Legal Implications: (Must include comments of the Monitoring Officer where the decision has legal implication)

Contract to be awarded under CCS terms and conditions. There are no other specific legal implications associated with the award of this contract.

Equality and Diversity Implications

All Diversity and Equality considerations have been taken into account during the appointment of all suppliers on the CCS framework. There are no Diversity and Equality implications associated with the award of this contract

Human Rights Implications

There are no Human Rights implications associated with the award of this contract.

Sustainability Implications

All Sustainability considerations have been taken into account during tender analysis.

Risk Management Implications

There are no specific risk management implications associated with the award of this contract.

OFFICER APPROVAL**Chief Executive**

I have been consulted about the decision and confirm that financial, legal, and equalities advice has been taken into account. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

Signed: 

Date: 20 July 2015

Police and Crime Commissioner:

The above request HAS / ~~DOES NOT HAVE~~ my approval.

Signed: 

Date: 20/7/15



Report of the Chief Constable to the Police and Crime Commissioner for Cleveland.

Status: For Decision

Procurement Report for the Provision of Operational Vehicles and spare parts.

1. Purpose

- 1.1 The purpose of this report is to advise the Police and Crime Commissioner of the procurement process undertaken during the recent collaborative procurement exercise led by South Yorkshire Police to award a contract for operational vehicles and spare part purchases.

2. Recommendations

- 2.1 That the Police and Crime Commissioner note the Procurement process used to appoint a contract for the provision of Operational vehicles and spare part purchases.
- 2.2 The Police and Crime Commissioner agrees to use the collaborative contract for the provision of operational vehicles and spare part purchases from 2015 to 2019.

3. Background

- 3.1 For the provision of Operational vehicles and spare part purchases, a collaborative procurement exercise was conducted through the Crown Commercial Service (CCS) vehicle framework contracts.
- 3.2 In order to achieve efficiencies and economies of scale based on the overall operational vehicle volumes required from each force, the collaborative group agreed to use an e-auction exercise through the CCS procurement portal as the most cost effective route to procuring from the framework contracts.
- 3.3 South Yorkshire Police procurement department facilitated the procurement exercise on behalf of the collaborative working group (which consisted of 22 other forces) and worked with fleet and procurement representatives from each force and the CCS in developing the commercial documentation and evaluation requirements.
- 3.4 It was agreed that 11 vehicle types be bundled together where appropriate to create 6 vehicle categories; the 6 vehicle categories were.

- Category A (Standard Beat vehicle, low performance – small, medium and intermediate)
- Category B (High Performance – Standard and Compact vehicle)
- Category C (High Performance – 4x4 vehicle)
- Category D (Low Performance – 4x4 vehicle)
- Category E (Small van)
- Category F (Medium Van – Turnkey & Standard)

3.5 The collaborative working group agreed the criteria and scoring methodology of the procurement exercise before publication on the CCS framework with a closing date of 18th May 2015.

3.6 The responses were evaluated against the below criteria between 19th – 21st May 2015 by an evaluation panel made up of a fleet manager from each of the forces participating.

- Vehicle Price 83%
- Co2 1%
- Warranty Support 11%
- Parts discount 5%

3.7 Following the evaluation, it was decided that the price evaluation for all vehicle categories (With the exception of category 4) would be taken forward into a transformational reverse e-auction in order to drive down final cost.

3.8 The e-auction was held on 4th June 2015; the final pricing received was extremely competitive and represented an approximate saving of £5.3m for the collaborative consortium as a whole over the initial 24 month contract term.

3.9 The below table shows a summary of the successful suppliers for each category.

Category A	Supplier	Model
Turnkey general purpose patrol vehicle	Peugeot	308 Access 1.6L Blue HDi 100SNS 5D
Low performance small	Peugeot	208 Hatch 5Dr 1.6 Blue HDi 75DPFR E6 Access A/C 15.5MY
Low performance medium	Peugeot	308 Access 1.6L Blue HDi 100 SS
Low performance intermediate	Peugeot	Peugeot 3008 Xover 1-6 Active Blue Hdi (120)
Category B		
High performance compact	BMW	BMW F31 Series - 330d AC Touring
High performance standard	BMW	BMW F11 Series - 525d AC Touring
Category C		
High Performance 4X4	BMW	X5 X-Drive 3.0D 258 DPFR SS E6 SE Auto 8 15MY
Category D		
Non – high performance 4x4	Ford	Ford Kuga Zetec AWD, 2.0TDCi 150PS
Category E		
Small van	Peugeot	Peugeot Partner S 1.6L Blue HDi 100 SS

Category F		
Panel van up to 3500kg	Vauxhall	Vauxhall Vivaro L1H1 2900kg 1.6CDTi 115ps
Turnkey panel van up to 3500kg	Vauxhall	Vauxhall Vivaro L1H1 2900kg 1.6CDTi 115ps

3.10 The new collaborative vehicle contracts are due to go live the 21st July 2015 for an initial period of 24 months, there are options to extend the contracts further by two periods of 12 months.

4. Implications

4.1 Finance

The table below shows the current and proposed vehicle purchase costs and price variations as well as Cleveland Polices vehicle requirements during the first two years of the contract period.

Contract year	Vehicle category	Quantity required	Current pricing	Collaborative contract pricing	Cost difference
Year 1 2015/2016	Category A	12	£141,600.00	£122,288.00	-£19,312.00
	Category B	1	£22,087.00	£17,863.00	-£4224.00
	Category C	1	£29,699.00	£28,855.00	-£844.00
	Category F	14	£264,715.00	£189,992.00	-£74,723.00
Year 2 2016/2017	Category A	20	£247,508.00	£213,464.00	-£34,044.00
	Category B	2	£44,174.00	£35,726.00	-£8448.00
	Category C	2	£59,398.00	£57,710.00	-£1688.00
	Category D	2	£28,938.00	£30,976.00	+£2038.00
	Category E	2	£20,292.00	£18,478.00	-£1814.00
	Category F	7	£126,534.00	£92,569.00	-£33,965.00
Total		63	£984,945.00	£807,921.00	-£177,024.00

As highlighted above, the vehicles within the new collaborative contracts are more cost effective than the previous vehicle contracts and represent a pricing variance of £177,024.00 during the first two years of the contract period.

This is a significant cost saving which could be used to purchase additional vehicles during the first 2 years of the contract which would enhance the effectiveness and productivity of the operational fleet.

4.2 Legal

Contracts to be awarded under CCS terms and conditions.
(There are no legal implications with the award of these contracts).

4.3 Diversity & Equal Opportunities

All Diversity and Equality considerations have been taken into account as part of initial CCS tendering process. There are no Diversity and Equality implications associated with the award of these contracts.

4.4 Human Rights Act

There are no Human Rights implications associated with the award of these contracts.

4.5 Sustainability

All Sustainability considerations have been taken into account as part of the initial CCS tender process. There is no sustainability implications associated with the award of these contracts.

4.6 Risk

There is no risk implications associated with the award of these contracts. The recommended bidders have a very comprehensive understanding of the contract requirements and have vehicle dealership representation within the force area.

5. Conclusions

5.1 The contract has been awarded in compliance with EU Legislation.

5.2 The evaluation has been conducted in a fair, comprehensive, thorough and transparent process.

5.3 The collaborative working group are fully confident that the procurement process has achieved best value and the new vehicle contracts will not only provide value for money they will help to deliver vehicle standardisation across all forces.

Jacqui Cheer
Chief Constable